

# LEARN HOW...

## A SMARTER COMPUTER CAN MAKE YOU MORE MONEY

The Second International Conference on  
**Artificial Intelligence Applications on Wall Street**  
*Tactical & Strategic Computing Technologies*  
**PRELIMINARY PROGRAM**

**April 19-22, 1993**  
**New York City**  
**New York Hilton and Towers**  
**at Rockefeller Center**

*Chaired by:*  
**Dr. Roy Freedman**  
Inductive Solutions

*Invited Speakers:*  
**Robert Mark**, Chemical Banking Co.  
**Nai-Kuan Huang**, Taiwan Stock Exchange  
**Guido Deboeck**, The World Bank

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International Association of Knowledge Engineers (IAKE)  
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**IN COOPERATION WITH**  
American Association for Artificial Intelligence (AAAI)  
Association for Computing Machinery (ACM)  
Society for the Management of AI Resources and Technology -Financial Services (SMART-FS)  
AI Expert  
European Coordinating Committee for Artificial Intelligence (ECCAI)



**REGISTRATION FORM      AI on Wall Street '93**

Please complete this form and send to:

AI on Wall Street '93  
Conference Registrar  
973D Russell Avenue  
Gaithersburg, MD 20879  
Tel: (301) 948-5390 (for registration by credit card)  
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Full registration fee must accompany this form. For additional registrants, please make photocopies of this form.

First Name \_\_\_\_\_ Middle Initial \_\_\_\_\_ Last Name \_\_\_\_\_ Mr./Ms/Dr. \_\_\_\_\_

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AI on Wall Street Registration includes admission to all panel and paper sessions and entitlement to Conference Proceedings, as well as admission to social events and coffee breaks. Tutorials are not included in Technical Program registration fees, nor are they eligible for discounts. The full Program & Tutorial fee does, however, include admission to the tutorial of your choice. If you wish to register for a specific Tutorial, please indicate your choice from the list on page 3.

**Registration Fees**

Please check appropriate categories

**By March 31****After March 31**

	Member*	Non-Member*	Member*	Non-Member*
Full Program and Tutorial	\$545	\$645	\$645	\$745
Three Day Technical Program	\$375	\$475	\$475	\$575
Half-Day Tutorial	\$195	\$295	\$295	\$395

First Choice: \_\_\_\_\_

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\* Member of Supporting organizations: IAKE, AAI, ACM, Smart-F\$, Wall Street & Technology, Polytechnic University, New York Chamber of Commerce, AI Expert.

Refunds: Refunds (less \$50 processing fee) will be returned to participants if a written request reaches the Conference Registrar by April 2, 1993. No refunds will be made after this date.

Accommodations: The New York Hilton and Towers has set aside a number of rooms at the special conference rate of US \$155 for a single and US \$195 for a double until April 1, 1993. You may register with the Hotel directly (1335 Avenue of the Americas, NY 10019 Tel: 212-586-7000 Toll-Free: 1-800-445-8667) for the conference at this special rate and stay as long as you like. The Hilton is conveniently located close to major New York attractions.

Exhibit Information: For Exhibit Information, please contact Dave Frankel at (203) 834-9936.



**Monday, April 19**

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**TUTORIALS**

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**8:00 AM - 12 Noon**

**TU01 Data Transformation for Successful Neural Networks**

Susan Garavaglia, *Dun & Bradstreet Information Services*

This tutorial is designed to make available data more predictive in a neural network, as well as to improve network performance when data is sparse. Examples of successful applications will be discussed, and "before" and "after" network results shown.

**TU02 The Verification and Validation of Knowledge-Based Systems**

Robert O'Keefe, *Rensselaer Polytechnic Institute*

This tutorial is designed for all developers or managers of knowledge-based systems, and presents concepts and techniques vital to the success of every system. Specific attention will be directed to Wall Street applications, where a poorly verified system can lead to significant financial loss.

**TU03 The Integration of Multimedia and Expert System Technologies**

John Coyne, *The George Washington University*

This tutorial will introduce the technology necessary to integrate multimedia and expert systems, and the benefits that can be expected from such interaction. Particular attention will be given to Wall Street applications, and techniques successful in that arena.

**TU04 Financial Engineering: Object-Oriented and Symbolic Methods**

Ross M. Miller, *GE Corporate R&D*

This tutorial provides an introduction to the use of object-oriented and symbolic computing technologies for the representation, design, and validation of complex financial instruments. A number of real examples including stand-alone options and bonds with multiple options will be provided.

**1:00 PM- 5:00 PM**

**TU05 Mechanisms and Techniques Underlying Case-Based Reasoning**

Evangelos Simoudis, *Lockheed AI Center*

This tutorial is designed to present the mechanisms and techniques underlying Case-Based Reasoning with special emphasis on CBR's potential as an alternative to current expert system techniques for the development of applications. Both theoretical and practical issues will be discussed and the advantages of CBR as opposed to other methods presented.

**TU06 Artificial Intelligence Applications on Wall Street: An Introduction to the Theory and Practice**

Roy Freedman, *Inductive Solutions*

This tutorial is designed for the professional on Wall Street who would like to increase his/her competitive edge by introducing Artificial Intelligence techniques to applications. An indepth introduction will be presented for applying rule-based systems, case-based systems, neural networks, and Genetic Algorithms to trading, training, screening and surveillance.

**TU07 Coordinating Collaborative Human Computer Systems: Basic Issues, First Solution and Commercial Impacts**

Stefan Kirn, *Westfälische Wilhelms-Universität Münster, Institute für Wirtschaftsinformatik*

This tutorial highlights a growing effort to develop integrated human collaborative systems that can significantly enhance the problem solving capabilities of human experts. The development of an integrated theory of human computer coordination will help link humans and computers together in order to let them collaboratively work on complex "non-standard" problems.

**Tuesday, April 20**

**Registration 8:00-9:00 • Exhibits 10:00-6:00**

**Conference Chair's Welcome 9:00-9:15**

Roy S. Freedman, *Inductive Solutions, Inc.*

**Invited Speaker 9:15-10:30**

Robert Mark, *Chemical Banking Co.*

*New Directions in Risk Management*

**Coffee Break 10:30-11:00**

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**Technical Program 11:00-12:30**

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*Paper Session: Understanding News*

*Chair: Chidanand Apte, IBM*

**Fact Extraction from Financial News**

Kai Schirmer and Michael Kuehn, *Intelligent Financial Systems GmbH (Germany)*

**Goal-Based Reasoning for Securities Analysis**

Raghav K. Madhavan, *New York University*

**Extracting and Disseminating Information from Real-Time News**

Edwin R. Addison, *ConQuest Software*

**Legal Protection of Financial, Economic, and Industrial Data**

Mikhail Lotvin, Pennie & Edmons and Rochard Nemes, *Pace University*

*Paper Session: Technology Transfer*

*Chair: Milton White, DATANAMICS*

**Business Technology: Strategy, Re-Engineering, ROI**

Neal M. Goldsmith, *Tribeca Research, Inc.*

**AI and Computer Supported Cooperative Work**

L.J. Thomae, *S.W.I.F.T.*

**Video TNT—Personal Video-Conferencing for Trading and Training**

Hy Chantz, *Bankers Trust (London)*

**Technology Transfer: An Expert System for Adoption of Innovation Decisions**

James Bowen, *CompEngServ Ltd.* and Uma Kumar, *Carleton University*

**Lunch 12:30-1:30**

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**Technical Program 1:30-3:00**

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**PANEL PRESENTATION**

**The Future of Automated Trading**

*Chair: Marc Chaikin, INSTINET Corporation*

Christopher Keith, *Global Trade,*

Evan Schulman, *Lattice Softbridge* Steven Wunch, *AZX, Inc.* •

David Leinwebber, *First Quadrant*

**Coffee Break 3:00-3:30**



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### Technical Program 3:30-5:00

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**Paper Session: Fuzzy Financial Time Series**

Chair: Dan Schutzer, Citibank, N.A.

**A Model-Free Trainable Fuzzy System for the Analysis of Financial Time-Series Data**

Earl Cox, The Metus Systems Group

**Searching for Relevant Fuzzy Patterns in Financial Time Series with Genetic Algorithms Toward a Geometry of Financial Time Series**

Federic Leroy and Christian Nottola, Banque de France (France)

**Financial Data Modeling with Genetically Optimized Fuzzy Systems**

Stephen Welstead, COLSA Corporation

**Hybrid Neural Network for Stock Selection**

Francis Wong, Neuro Intelligent Business Systems (Singapore) and David Lee, Sun Hung Kai Securities Pte Ltd.

**Paper Session: AI and Asset Allocation**

Chair: Barry Glasgow, Shearson Lehman Brothers

**An Expert System for Personal Financial Asset Management Using Analogical, Qualitative and Causal Reasoning**

F.Y. Villemain, CNAM-CEDRIC Centre d'Etude et De Recherche en Informatique du Conservatoire National de Art et Metiers (France)

**Integration of Expert Systems and Mathematical Modeling for Portfolio Management**

Gunter Schmidt, Universitat des Saarlandes (Germany)

**POET: An Expert System Weighted by Time Criticality for Portfolio Enhancement**

Bonnie Schnitta, South Fork Technological Consultants

**STAR: A Rule-Based System for Asset Allocation**

Stephen W. Brockbank, Moran Asset Management and Everett J. Rutan III, Dolcyna Research

*Reception 6:00-8:00*

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### Wednesday, April 21

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Registration 8:00-9:00 • Exhibits: 10:00-6:00

Conference Chair's Welcome 9:00-9:15

Roy S. Freedman, Inductive Solutions, Inc.

Invited Speaker 9:15-10:30

Nai-Kuan Huang, Taiwan Stock Exchange

*The Laboratory Market at the Taiwan Stock Exchange*

*Coffee Break 10:30-11:00*

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### Technical Program 11:00-12:30

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**Paper Session: Stock Market Prediction**

Chair: Warren Kaiser, American Stock Exchange

**A Neural Network Model for Stock Market Prediction**

Davide Chinetti, Catholic University (Italy); Francesco Gardin, Università Statale di Milano (Italy); Cecilia Rossignoli, Catholic University (Italy)

**Neural Nets: A Predictive Primer or...What I Wish I Knew Four Years Ago**

James W. O'Sullivan, OBIL Neural Technology

**Neural Networks in Investment Management: Multiple Uses**

Dean Barr and Ganesh Mani, LBS Capital Management

**Intelligent Stock Prediction System Using Dual Adaptive Structure Neural Networks**

Ga-Shuh Jang and Feipei Lai, National Taiwan U. (Taiwan)

**Paper Session: Trading Workstation Support**

Chair: Yuval Lirov, Salomon Brothers

**SIRIUS: SWIFT's Intelligent Resource for International User Support**

L.J. Thomae, D. Mukherjee and R. Phelps, S.W.I.F.T.

**Intelligent Broker Station of the Near Future: A Rule Based Expert System**

Bernard Viau, Trois-Rivieres University (Canada)

**Real-Time Object-Oriented Database Support for Intelligent Programmed Stock Trading**

Victor Fay Wolfe and Kam Fui Lau, University of Rhode Island

**Embedded Artificial Intelligence for Trading Floor Support**

Yuval Lirov, Ohad Aloni, Boris Ginfeld, Alan McMichael, Salomon, Inc.

*Lunch 12:30-1:30*

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### Technical Program 1:30-3:00

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**Paper Session: AI and Modern Portfolio Theory**

Chair: Ross Miller, GE Corporate R&D

**Tactical Asset Allocation Using Fuzzy Logic and Mean Variance Optimization**

Ypke Hiemstra, Vrije Universiteit Amsterdam (Netherlands)

**Using Genetic Algorithms to Solve Financial Portfolio Problems Related to Optimal Allocation, Portfolio Insurance, and Performance Prediction**

Michael L. Gargano, Pace University

**Detecting Anomalous Risk Behaviors in Portfolio Management Strategies**

Earl Cox, The Metus Systems Group

**A Comparison of Stochastic Search Heuristics for Portfolio Optimization**

Rinaldo DiGiorgio and Roy Freedman, Inductive Solutions, Inc.

**PANEL PRESENTATION**

**Report from the Trenches: Using AI from the Trader's Perspective**

Chair: Karl Bergerson, Neural Trading Company  
Dean Barr, LBS Capital Management

Vincent Butkiewicz, Carroll McEntee & McGinley  
Ivy Smerken, Wall Street & Technology

*Coffee Break 3:00-3:30*



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**Technical Program 3:30-5:00**

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**PANEL PRESENTATION**  
**New Trends in Market Surveillance**

*Chair:* Roy Freedman, Inductive Solutions  
**Participants from major Stock Exchanges**  
to be announced

**Paper Session:** Marketing and Business Strategies  
*Chair:* Susan Garavaglia, Dun & Bradstreet Information Services

**Using AI to Plan a Business Strategy**

Phil Baugh and Alan Gillies, University of Central Lancashire;  
Piotr Jastrzebski, University of Salford; Peter Smith, University of  
Sunderland (UK)

**Developing a Neural Net for Selection of Sales Promotion  
Instruments in Different Marketing Situations**

J.C.H.W. Kluytmans, Erasmus Universiteit Rotterdam (Germany)

**Direct Mail Response Modeling Using a Counterpropagation  
Neural Network**

Susan Garavaglia, Dun & Bradstreet Information Services

**A Method to Predict the Television Audience Based on Neural  
Networks**

E. Parra, Radiotelevision Andaluza; F. Triguero and J.L. Perez de  
la Cruz, Dpto Lenguajes y Ciencias Computacion Univ. Malaga

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**Thursday, April 22**

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**Registration 8:00-9:00 • Exhibits: 10:00-4:00**

**Conference Chair's Welcome 9:00-9:15**

Roy S. Freedman, Inductive Solutions, Inc.

**Invited Speaker 9:15-10:30**

Guido Deboeck, The World Bank

*Neural Networks, Genetic Algorithms, and Fuzzy Logic Ap-  
proaches to the Design of Trading Systems*

*Coffee Break 10:30-11:00*

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**Technical Program 11:00-12:30**

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**Paper Session: Fixed Income and Bond Ratings**

*Chair:* Ken Kleinberg, New Science Associates

**Using Neural Networks to Forecast Returns: An Application to  
Italian Public Bond Futures**

Andrea Beltratti, University of Torino; Emilio Barono, Istituto  
Mobiliare Italiano; Sergio Margarita, University of Torino (Italy)

**A "Neural" Decision Support System for Predicting Currency  
Exchange Rules**

Diethelm Wurtz and Claas de Groot, ETH-Honggerberg; Dieter  
Wenger and Sigrid Unseld, Swiss Bank Corporation (Switzerland)

**Feed-Forward Neural Network Models as Universal  
Approximators: Some Methodological Considerations and  
Application to One-Period Ahead Forecasting**

Pieter W. Otter and Arjen Jongma, Department of Econometrics  
(Netherlands)

**Desperately Seeking Stability: Neural Networks with Insufficient Data**  
Susan Garavaglia, Dun & Bradstreet Information Services

**Paper Session: Quantitative Analysis**  
*Chair:* Ernest Racz, Polytechnic University

**Combined Approximate Reasoning in the M&A Domain**  
Saad Ayub, GTE Laboratories; Piero P. Bonissone, GE Research  
and Development Center

**A Knowledge-Based System for Financial Statement Analysis**  
Gerald J. Stuzin, St. John's University

**An Expert System for Credit Evaluation**

Oscar Casillo, University of Tijuana and Patricia Melin, CETYS  
Tijuana

**Using AI Technology for Technology Transfer**

Patrick J. Lyons, St. John's University

*Lunch 12:30-1:30*

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**Technical Program 1:30-3:00**

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**PANEL PRESENTATION****Developing Automated Trading Systems: Challenges  
and Insights**

*Chair:* Casey Klimasauskas, NeuralWare, Inc

Jim Hall, Deere & Company

Phil Erlanger, Fidelity

Dean Barr, LBS Capital Management

Guido Deboeck, World Bank

Andrew Colin, Citibank (London)

**PANEL PRESENTATION****AI and High Tech Firms Wanting to Go Public—What  
The Exchanges are Looking For**

Panelists to include members of the various Stock Exchanges

*Coffee Break 3:00-3:30*

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**Technical Program 3:30-5:00**

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**PANEL PRESENTATION****Expert Systems Technology in Capital Planning**

*Chair:* Lakita Conley, PSI International

Robert LaCroix, AMTRAK

Harry Regan, PSI International

Tredwell Davison, CSX Corporation

Brad Richards, PSI International

**Paper Session: Discovering Stock Selection Rules**

*Chair:* Gia-Shuh Jang, National Taiwan University

**Trading Rules and Trading Cases in a Hybrid Architecture**  
David B. Skalak, University of Massachusetts

**A Framework for Rule Base Refinement in a Stock Market  
Technical Analysis: Towards Discovering Anomaly from  
Granville's Law**

Takahira Yamaguchi and Yoshiaki Tachibana, Shizuoka University

**Experiments with Optimal Stock Screens**

Everett J. Rutan, III, Dolcyna Research

**A Case-Based Reasoning Paradigm for Mining Financial Data-  
bases**

Peter N. Johnson, Cognitive Systems, Inc.



## EXHIBITORS

(Partial List)

AI Expert

Cambridge University Press

Complex Systems

Crotona

DATANAMICS

DEC

Fuziware

IAKE

IBM

Inductive Solutions

Intellisys

Knowledgeware

MAS PAR

NeuralWare

Neuro Intelligence

Pergamon Press

Synetics

Systemsware

Talarian

Wall Street & Technology

## PROGRAM COMMITTEE

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Shearson Lehman  
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Steven Slade  
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Kar Yan Tam  
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Science and Technology

Milton White  
DATANAMICS

Takahira Yamaguchi  
Shizuoka U.

Lois Zarembo  
New York Stock Exchange

For more information on Program content, registration,  
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